

## Zone 10: Technology

### Part 1: Designing a website

Helen	Can you get our <b>website</b> up? Do you know the <b>website address</b> ?	Néng dǎkāi wǒmen de <b>wǎngzhàn</b> ma? Nǐ zhīdào <b>wǎngzhǐ</b> ba?
Liu Gang	Yes, I've already <b>visited</b> (literally: got on) it. I've also had a look at some of the <b>competitor websites</b> .	Zhīdào. Wǒ yǐjīng <b>shàng le</b> wǒmen de <b>wǎngzhàn</b> , hái kàn le <b>jìngzhēng duìshǒu</b> de yìxiē <b>wǎngzhàn</b> .
Helen	Great, that will really help us today.	Tài hǎo le. Zhè yǒuzhùyú wǒmen jīntiān de gōngzuò.
Liu Gang	We've got to think about our <b>Chinese website visitors</b> .	Wǒmen bìxū wéi <b>Zhōngwén wǎngzhàn de yònghù</b> kǎolǚ.
Helen	How should we <b>adapt</b> it for them?	Wǒmen yīnggāi zěnyàng <b>tiáozhēng</b> ne?
Liu Gang	Well, the <b>English website</b> has just four main <b>pages</b> . The <b>navigation</b> works, so we should follow the same format.	Ēn, <b>Yīngwén wǎngzhàn</b> yǒu sìgè <b>zhǔyè</b> . <b>Dǎoháng</b> néng yòng, suǒyǐ wǒmen yīnggāi cǎiyòng tóngyì géshì.
Helen	Yes, I agree.	Shì, wǒ tóngyì.
Liu Gang	It is important to have a strong <b>marketing message</b> on the first page.	Zhòngyào de shì diyíyè yào yǒu qiángliè de <b>yíngxiāo xīnxi</b> .
Helen	Yes, that is important.	Shì, fēicháng zhòngyào.
Liu Gang	Then on the second page, they can see <b>technical information</b> about the	Dièryè kèhù néng kàn dào chǎnpǐn <b>jìshù xīnxi</b> ; dīsānyè shì zài <b>Zhōngguó</b>

product. On the third page, they will have our **contact details** in **China**. They can **order** from the fourth page.

de liánxifāngshì; disiyè kèyǐ dīnghuò.

Helen	OK. But do you think we need to make a few changes for the <b>Chinese market</b> ?	Hǎode. Dàn nǐ rènwéi wǒmen shìfǒu yīnggāi wéi <b>Zhōngguó shìchǎng</b> zú jīchū gǎidòng?
Liu Gang	Yes, you will need to let your <b>customers place orders</b> in <b>RMB</b> .	Shì. Yībiàn kèhù <b>néng yòng rénminbì</b> dīnghuò.
Helen	I'll have to talk to our <b>bank</b> and our <b>webmaster</b> about <b>processing transactions</b> in <b>RMB</b> .	Wǒ yào hé <b>yínháng</b> hé <b>wǎngluò guǎnlǐyuán</b> tányítán <b>chúlǐ rénminbì jiāoyì wèntí</b> .
Liu Gang	We've got to change some of the <b>photos</b> on the <b>website</b> .	Wǒmen hái yào gǎidòng <b>wǎngzhàn shàng</b> de yìxiē <b>zhàopiàn</b> .
Helen	Yes, we will include photos of <b>Chinese families</b> .	Shì, yào bāokuò yǒuguān <b>Zhōngguó jiāting</b> de zhàopiàn.
Liu Gang	And one more thing. I wonder if we should <b>register</b> the <b>.com.cn domain name</b> ?	Háiyǒu yíjiàn shì. Wǒ xiǎng wǒmen shìfǒu yīnggāi <b>zhùcè</b> .com.cn <b>yù míng</b> ?
Helen	And then it will probably be easier to <b>get the website listed</b> by the <b>Chinese search engines</b> .	Zhèyàng kěnéng gèng róngyì bèi <b>Zhōngguó sōusuóyǐnqǐng dēngjī</b> .
Liu Gang	I will look into whether you can <b>register the</b>	Yīnwèi nǐmen <b>gōngsī</b> shì zài <b>Yīngguó zhùcè</b> de, wǒ